



# Sales Volume Performance in 2025

- In 2025, we continued our growth despite the political and macroeconomic developments in both the domestic and export markets.
- Thanks to the strong performance in 2025 Q4, we achieved sales volume growth in Türkiye and international markets, exceeding our year-end expectations.
- The year 2025, in which we continued to grow in the domestic market with our generic brand, strong distribution network and production facilities located in optimal locations in terms of logistics costs, was also a milestone as we started local production in Iraq, our largest export market.
- On the other hand, our subsidiary Kalekim Lyksor, which has increased its production capacity in Türkiye in previous years, made its first overseas investment in production in Morocco in 2025.

	Sales Volumes *		
(000 tonnes)	2025 12-Month	2024 12-Month	Change
Türkiye	590,0	539,9	9,3%
International	258,9	217,4	19,1%
<b>TOTAL</b>	<b>848,9</b>	<b>757,3</b>	<b>12,1%</b>

\* Construction chemicals and concrete/cement chemicals are included.



# 2026 Guidance

☐ Net Sales :

- Turkiye :  
*(tonnes based)*

- International :  
*(tonnes based)*

☐ EBITDA Margin :

☐ CAPEX :

☐ Working Capital / Net Sales :

10% - 15% growth\*

7% - 10% growth

12% - 16% growth

20% - 25%

TL 1,4 - 1,7 billion

10% - 15%

*\* Based on IAS-29 and on the assumption that the change in CPI and FX will be parallel.*