BORUSAN PIPE

1H26

Earnings Announcement

7 August 2026

HALF-YEAR OVERVIEW

We completed the first half of 2026 with strong financial results, supported by project deliveries realised on schedule, improvements achieved in operational efficiency and the cost reduction measures taken. Supported by our strong backlog and the positive outlook for the second half of the year, we are revising our revenue and EBITDA margin guidance for 2026 upwards.

1H26 FINANCIAL SUMMARY

SALES VOLUME
603 thousand tons
+3%

REVENUE
977 million USD
+26%

EBITDA*
90 million USD
+69%

EBITDA MARGIN
9.2%
+2.3 pps

NET DEBT / EBITDA
0.9x
(1H25: 3.2x)

FY2026 REVENUE AND EBITDA MARGIN GUIDANCE
REVISED UPWARDS

Note: Changes are calculated compared to the same period of the previous year.

1H26 HIGHLIGHTS

- ✓ Our revenue increased by 26.1% year-on-year to USD 977 million.
- ✓ Supported by the planned deliveries, the Infrastructure & Projects segment remained the segment with the largest share in revenue.
- ✓ The share of global revenue in total revenue rose to 89%, while the share of the US in our revenue rose to 79%.
- ✓ Thanks to an effective pricing strategy, disciplined cost management and operational efficiency, our EBITDA margin increased by 2.3 points to 9.2%.
- ✓ Our Net Debt/EBITDA ratio declined to 0.9x.
- ✓ Our backlog extending through 2028 has strengthened our revenue visibility.
- ✓ We revised our revenue and EBITDA margin guidance for 2026 upwards.

(*) EBITDA is calculated including Net Operating Income, Income from Investment Activities,excluding Extraordinary Income (Expense) and FX Gains/Losses.

The financial results presented here have been prepared in accordance with the Turkish Financial Reporting Standards (TFRS).

MANAGEMENT'S EVALUATION

We completed the first half of 2026 in an environment shaped by shifts in global trade policies, geopolitical developments and volatility in commodity markets, increasing our sales volume by 3.1% year-on-year to 603 thousand tons, our revenue by 26.1% to USD 977 million and our net profit by 166% to USD 40 million, supported by deliveries in our Infrastructure & Projects segment being realised as planned.

While the share of revenue generated from global markets in our total revenue reached 89%, approximately 79% of our revenue was generated from our US operations. The US market continued to be the main driver of our growth thanks to our strong production infrastructure, our long-standing customer relationships and our high value-added product portfolio.

On a segment basis, our Infrastructure & Projects segment continued to be the segment with the largest share in our revenue. While project deliveries in our Infrastructure & Projects segment were realised as planned in the first half, our segment revenue increased by 93% year-on-year to USD 520 million thanks to the increased delivery volume and the revenue contribution of new business agreements secured in previous periods. In line with our current backlog, we expect deliveries to accelerate in the second half of the year.

In the first half of the year, demand and pricing dynamics remained balanced in the US, our main market of operation, in the energy segment, and our segment revenue increased by a limited 2% year-on-year to USD 198 million. In the Industry & Construction segment, the weak demand outlook in the European and Turkish markets and the intense competitive environment continued to take effect; accordingly, our segment revenue contracted by 26% year-on-year to USD 157 million. In the Automotive segment, despite the weak demand outlook in our markets of operation, our segment revenue remained stable and increased by 2% year-on-year to USD 102 million.

Thanks to our effective pricing strategy, the fixing of raw material prices at project inception in our project-based business, our geographically diversified production network and our disciplined cost management approach, we effectively navigated volatile market conditions while maintaining cost predictability. Accordingly, in the first half of the year, our gross profit increased by 60% year-on-year to USD 102 million and our EBITDA increased by 69% year-on-year to USD 90 million, while our EBITDA margin rose by 2.3 points to 9.2%. Thanks to our disciplined approach to working capital and cash flow management, our Net Debt/EBITDA ratio continued to decline and stood at 0.9x.

In the first half of the year, in our Türkiye operations, the transformation process aimed at consolidating our Halkalı and Bursa facilities under one roof at the Gemlik campus continued as planned; throughout the process, our production activities and customer deliveries were maintained without interruption.

Together with the new business agreements we signed in the first half, we extended our backlog in the Infrastructure & Projects segment through 2028 and further strengthened our revenue visibility for the coming period.

In the second half of the year, we expect global trade policies, geopolitical developments and commodity prices, as well as the demand outlook in the European market and developments regarding trade protection measures and carbon regulations, to continue to shape industry dynamics. On the other hand, we maintain our high revenue visibility thanks to our strong backlog in the Infrastructure & Projects segment extending through 2028 and our diversified business model. In addition, we expect the favourable demand and pricing environment anticipated in the energy pipes market in the remainder of the year, together with the efficiency-enhancing initiatives we have been carrying out at our facilities throughout the year, to make a stronger contribution to our financial and operational performance. In line with these developments, while maintaining our 2026 sales volume guidance at 1.15–1.25 million tons, we are revising our consolidated revenue guidance upwards from USD 2.1–2.3 billion to USD 2.2–2.4 billion and our EBITDA margin guidance from 8%–10% to 9%–11%.

1H26 SEGMENT PERFORMANCE

Infrastructure & Projects

Revenue	YoY % Change	Share in Revenue
520 mn USD	+93%	53%

- Project deliveries were realised as planned.
- The revenue contribution of new business agreements secured in previous periods increased significantly.
- Deliveries are expected to accelerate in the second half of the year.
- The backlog extends through 2028.

Energy (OCTG)

Revenue	YoY % Change	Share in Revenue
198 mn USD	+2%	20%

- Demand and pricing dynamics remained balanced in the US, our main market of operation.
- Efficiency-enhancing initiatives continue at our Baytown facility.
- Demand dynamics are expected to strengthen and the pricing environment to improve in 2H26.
- Thanks to efficiency-enhancing initiatives, greater benefit from favourable market conditions is anticipated.

Industry & Construction

Revenue	YoY % Change	Share in Revenue
157 mn USD	-26%	16%

- The weak demand outlook in the European and Turkish markets continued.
- The intense competitive environment continued to put pressure on pricing.
- Cost control and operational efficiency remain our priority.
- The impact of regulatory uncertainties in the European market and the weak demand outlook in our markets of operation are expected to continue.

Automotive

Revenue	YoY % Change	Share in Revenue
102 mn USD	+2%	11%

- Despite weak demand conditions and competitive pressures in Europe and Türkiye, segment revenue remained stable.
- While maintaining our focus on operational efficiency and cost management, we continue to monitor market conditions closely.
- The impact of regulatory uncertainties in the European market and the weak demand outlook in our markets of operation are expected to continue.

FINANCIAL AND OPERATIONAL INDICATORS

Sales Volume

(000 tons)	1H26	1H25	*Change (%)*	2Q26	2Q25	*Change (%)*	1Q26
Sales Volume	602.8	584.6	*3.1%*	323.2	325.6	*-0.7%*	279.6

Summary Financial Results

($ million)	1H26	1H25	*Change (%)*	2Q26	2Q25	*Change (%)*	1Q26
Revenue	976.9	774.6	26.1%	555.2	455.5	21.9%	421.6
Gross Profit	102.3	63.9	60.0%	74.5	47.3	57.5%	27.8
EBITDA*	90.3	53.5	68.9%	63.7	35.8	77.8%	26.6
PBT	56.3	17.2	226.6%	48.3	24.2	99.9%	8.0
Net Profit	39.8	14.9	166.4%	33.5	22.8	47.1%	6.3

Summary Balance Sheet

($ million)	30 June 2026	31 December 2025	*Change (%)*
Current Assets	1,119.7	874.5	*28.0%*
Property, Plant and Equipment	807.2	746.5	*8.1%*
Total Assets	2,095.9	1,778.2	*17.9%*
Short-Term Liabilities	1,008.0	741.2	*36.0%*
Total Liabilities	1,164.0	897.5	*29.7%*
Equity	931.9	880.7	*5.8%*

Financial Ratios

($ million)	30 June 2026	30 June 2025
Current Ratio	1.11	1.20
Liquidity Ratio	0.52	0.55
Inventory Turnover Ratio	2.78	2.34
Working Capital Utilisation	44.6%	57.4%
Net Financial Debt / EBITDA**	0.9	3.2
Equity Utilisation Ratio	49.2%	49.0%

Summary Cash Flow

($ million)	30 June 2026	30 June 2025
Net Cash Inflow/Outflow (-) from Operating Activities	156.9	112.7
Net Cash Inflow/Outflow (-) from Investing Activities	(79.1)	(35.8)
Net Cash Inflow/Outflow (-) from Financing Activities	(3.5)	(17.6)
Change in Cash and Cash Equivalents	74.2	59.3
Cash at the Beginning of the Period	**127.4**	**66.8**
Cash at the End of the Period	**201.7**	**126.1**

Free Cash Flow

($ million)	30 June 2026	30 June 2025
EBITDA*	**90.3**	**53.5**
Working Capital Increase/Decrease (-)	63.1	59.8
Tax and Other	3.5	(0.5)
Investment (Net)	(82.4)	(37.6)
Dividend	3.3	1.8
Free Cash Flow	**77.8**	**76.9**

(*) EBITDA is calculated including Net Operating Income, Income from Investment Activities,excluding Extraordinary Income (Expense) and FX Gains/Losses.
(**) Net Financial Debt/EBITDA ratios are calculated using EBITDA for the last twelve months.
The financial results presented here have been prepared in accordance with the Turkish Financial Reporting Standards (TFRS).

FY2026 GUIDANCE

	2025 Actual	2026 Previous Guidance (May 2026)	2026 Current Guidance
SALES VOLUME (million tons)	1.31	1.15-1.25	**1.15-1.25**
REVENUE (billion USD)	1.8	2.1- 2.3	**2.2- 2.4**
EBITDA MARGIN (%)	7.4%	8%-10%	**9%- 11%**

- ✓ In the first half of 2026, our financial and operational performance was in line with our expectations.
- ✓ In the second half of the year, we expect deliveries in the Infrastructure & Projects segment to continue accelerating as planned, the demand outlook and pricing environment in energy pipes to improve, and the efficiency-enhancing initiatives implemented at our facilities to make a stronger contribution to our financial and operational results.
- ✓ In line with these developments, we are revising our 2026 revenue and EBITDA margin guidance upwards, while maintaining our sales volume guidance.
- ✓ For 2026;
  - While maintaining our consolidated sales volume guidance at 1.15–1.25 million tons,
  - We are revising our consolidated revenue guidance upwards from USD 2.1–2.3 billion to USD 2.2–2.4 billion,
  - And our EBITDA margin guidance from 8%–10% to 9%–11%.

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